

**Brian Belski**Chief Investment Strategist
Portfolio Manager
BMO Capital Markets Corp.

Brian Belski – Chief Investment Strategist and leader of the Investment Strategy Group, BMO Capital Markets - has a strong track record of forecasting equity markets and is a regular resource in the business media and a frequent guest on CNBC, Fox Business, Bloomberg and BNN. Brian is also the Portfolio Manager of BMO U.S. Equity Plus Fund and BMO U.S. All Cap Equity Fund.

Brian and his capital markets team have provided the following research update that is influencing their portfolio management of the BMO U.S. Equity Plus Fund and the BMO U.S. All Cap Equity Fund.

## Summary

In this report Brian presents the U.S. Strategy Snapshot and Canadian Strategy Snapshot for March 2025.

U.S. Strategy Snapshot- Key Points – Focus On Tactical SMID-Cap Opportunities – March 2025

Summary: Uncertain Times Require Discipline Not Reaction

### Main Points:

- A High Quality and GARP approach to SMID has an attractive long term track record
- Current Fundamentals for this group appear attractive

Canadian Strategy Snapshot - Key Points - Yes, Facts Are Facts - Canada Is Outperforming - March 2025

## Main Points:

- Canada's strong relative value position has created a downside performance buffer
- Foreign flows into Canada have clearly rebounded, adding continued support for Canadian equities
- The S&P 500 has experienced more corrections over the last decade than the S&P/TSX

## Performance as of February 28, 2025

Annualized Rates of Return (%) in CAD – As of February 28, 2025 - Trailing Returns (%)i

Name	Inception Date	1M	3M	YTD	1Y	3Y	5Y	10Y	SI*	Morningstar Rating Overall
BMO U.S. Equity Plus Fund - Series F	2014-11-13	-1.32	2.09	3.28	30.30	17.58	17.93	13.63	14.32	****
Canada Fund US Equity Category		-2.09	0.49	1.79	20.46	13.19	14.55	10.84	11.74	-
Excess Return		0.77	1.60	1.49	9.84	4.39	3.38	2.79	2.58	-
# Funds in Category		1,203	1,202	1,202	1,166	1,019	898	556	-	-

Name	Inception Date	1M	3M	6M	YTD	1Y	2Y	<b>3</b> Y	SI <sup>+</sup>	Morningstar Rating Overall***
BMO U.S. All Cap Equity Fund - Series F	2021-06-01	-2.60	0.04	15.77	1.83	29.12	29.64	17.10	15.10	****
Canada Fund US Equity Category		-2.09	0.49	10.54	1.79	20.46	22.26	13.19	12.13	-
Excess Return		-0.51	-0.45	5.23	0.04	8.66	7.38	3.91	2.97	-
# Funds in Category		1,203	1,202	1,193	1,202	1,166	-	1,019	-	-

Returns are calculated as Total Return.

Annual Rates of Return (%) in CAD – As of February 28, 2025 - Calendar Year Returns (%)

Name	2024	2023	2022	2021	2020	2019	2018	2017	2016	2015
BMO U.S. Equity Plus Fund - Series F	37.73	25.40	-14.67	26.89	14.31	26.92	-0.75	12.26	8.98	15.73
Canada Fund US Equity Category	27.73	17.98	-13.32	23.46	12.60	22.62	-0.64	12.73	5.60	13.49
Excess Return	10.00	7.42	-1.35	3.43	1.71	4.30	-0.12	-0.46	3.39	2.24
# Funds in Category	1,156	1,359	1,400	1,427	1,636	1,565	1,432	1,300	1,124	1,019

Name	2024	2023	2022
BMO U.S. All Cap Equity Fund - Series F	39.06	24.73	-17.19
Canada Fund US Equity Category	17.98	17.98	-13.32
Excess Return	21.08	6.75	-3.87
# Funds in Category	1,156	1,359	1,400

Source – BMO GAM. Data through February 28, 2025. US Equity Category is represented by Morningstar's Canada Fund US Equity Category. \*Since inception returns are presented from November 14, 2014 to February 28, 2025. \*Since inception returns are presented from June 2, 2021 to January 31, 2025. Past performance is not indicative of future results. Series F units are only available to investors who participate in eligible wrap programs or flat fee accounts with their registered dealers that have entered into a Series F Agreement with BMO Investment Inc. \*BMO US Equity Plus Fund - Series F: Overall Rating of 4 stars out of 1,203 funds. The Fund received a Morningstar Rating of 4 stars over 3 years (1,019 funds), 4 stars over 5 years (898 funds) and 4 stars over 10 years (556 funds). \*\*\*BMO US All Cap Fund - Series F: Overall Rating of 4 stars out of 1,203 funds. The Fund received a Morningstar Rating of 4 stars over 3 years (1,019 funds). Morningstar Rating is for the F share class only; other classes may have different performance characteristics. Past performance is no guarantee of future results.

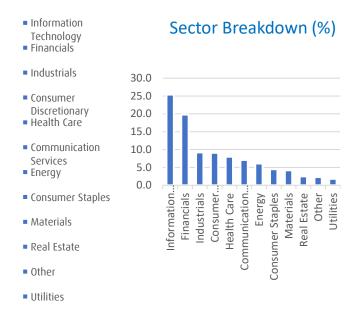
## Fund at a Glance - BMO U.S. Equity Plus Fund

Investment Objective	This fund's objective is to provide long-term capital growth by investing primarily in equity securities of U.S. and Canadian large capitalization companies.
Investment process	Bottom-Up fundamental analysis
Risk Rating¹	Medium
Typical Holdings	50 - 70 names
Benchmark Index	75% S&P 500 TR Index (C\$) and 25% S&P/TSX Composite TR Index
Sector Constraints	+/-10% Sector Weight
Market Exposure	Large Cap

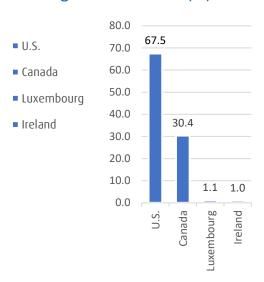
## Top Holdings<sup>2</sup>

TOTAL	34.6%
Oracle Corp.	2.4%
Costco Wholesale Corp.	2.5%
Amazon.com Inc.	2.9%
Shopify Inc.	2.9%
UnitedHealth Group Inc.	3.0%
Bank of America	3.1%
Bank of Montreal	3.5%
NVIDIA Corp.	4.0%
Microsoft Corp.	4.8%
Apple Inc.	5.6%

All investments involve risk. The value of a Mutual Fund can go down as well as up and you could lose money. The risk of a Mutual Fund is rated based on the volatility of the Mutual Fund's returns using the standardized risk classification methodology mandated by the Canadian Securities Administrators. Historical volatility doesn't tell you how volatile a Mutual Fund will be in the future. A Mutual Fund with a risk rating of "low" can still lose money. For more information about the risk rating and specific risks that can affect a Mutual Fund's returns, see the BMO Mutual Fund's simplified prospectus.



## Region Breakdown (%)



<sup>2</sup>Top Ten Holdings as of February 28, 2025. Sector & Region Breakdown as of February 28, 2025. For illustrative purposes only. The portfolio holdings are subject to change without notice and only represent a small percentage of portfolio holdings. They are not recommendations to buy or sell any particular security.

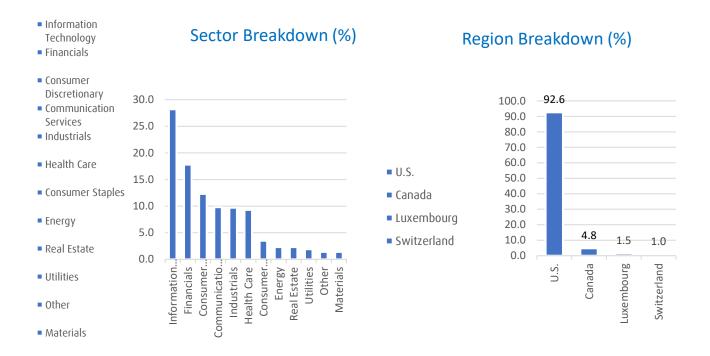
## Fund at a Glance - BMO U.S. All Cap Equity Fund

Investment Objective	This fund's objective is to provide long-term capital growth by investing primarily in equity securities of U.S. companies of any size of market capitalization
Investment process	Bottom-Up fundamental analysis
Risk Rating <sup>1</sup>	Medium
Typical Holdings	60 - 80 names
Benchmark Index	S&P 1500 Index
Sector Constraints	No Sector Constraints
Market Exposure	
Tall 1 4 4 1 1	

## Top Holdings<sup>2</sup>

7.5%
6.3%
3.9%
3.5%
3.3%
3.2%
3.0%
2.5%
2.5%
2.3%
38.1%

'All investments involve risk. The value of a Mutual Fund can go down as well as up and you could lose money. The risk of a Mutual Fund is rated based on the volatility of the Mutual Fund's returns using the standardized risk classification methodology mandated by the Canadian Securities Administrators. Historical volatility doesn't tell you how volatile a Mutual Fund will be in the future. A Mutual Fund with a risk rating of "low" can still lose money. For more information about the risk rating and specific risks that can affect a Mutual Fund's returns, see the BMO Mutual Fund's simplified prospectus.



<sup>2</sup>Top Ten Holdings as of February 28, 2025. Sector & Region Breakdown as of February 28, 2025. For illustrative purposes only. The portfolio holdings are subject to change without notice and only represent a small percentage of portfolio holdings. They are not recommendations to buy or sell any particular security.

## **Fund Codes**

Series	MER (%)	Front End*	Low Load+	DSC+	
BMO U.S. Equity Plus Fund					
Advisor Series / US\$ Advisor	2.20/2.20	BM099744/BM079744	BM098744/BM078744	BM097744/BM077744	
F Series / US\$ F	0.82/ 0.82	BM095744/BM040744	-	-	
BMO U.S. All Cap Equity Fund					
US\$ Advisor / Advisor Series	1.90/ 1.90	BM079125/BM099115	-	-	
US\$ F / F Series	0.82/ 0.82	BMO40125/BM095115	-	-	

<sup>\*</sup>Front End = Sales Charge † Low Load and DSC purchase options are no longer available for sale. MER as of March 31, 2024.

## Disclaimers (All charts are as of February 28, 2025 unless noted differently.)

Any statement that necessarily depends on future events may be a forward-looking statement. Forward-looking statements are not guarantees of performance. They involve risks, uncertainties and assumptions. Although such statements are based on assumptions that are believed to be reasonable, there can be no assurance that actual results will not differ materially from expectations. Investors are cautioned not to rely unduly on any forward-looking statements. In connection with any forward-looking statements, investors should carefully consider the areas of risk described in the most recent simplified prospectus.

This communication is intended for information purposes only. This update has been prepared by BMO Capital Markets Corp., the portfolio manager of the BMO U.S. Equity Plus Fund and BMO U.S. All Cap Equity Fund and represents their assessment at the time of publication.

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Commissions, trailing commissions (if applicable), management fees and expenses all may be associated with mutual fund investments. Please read the fund facts or prospectus of the relevant mutual fund before investing. The indicated rates of return are the historical annual compounded total returns for the period indicated including changes in unit value and reinvestment of all distributions and does not take into account sales, redemption, distribution or optional charges or income taxes payable by any unitholder that would have reduced returns.

Mutual funds are not guaranteed, their values change frequently, and past performance may not be repeated. Distributions are not quaranteed and are subject to change and/or elimination.

For a summary of the risks of an investment in BMO Mutual Funds, please see the specific risks set out in the simplified prospectus. BMO Mutual Funds are managed by BMO Investments Inc., which is an investment fund manager and a separate legal entity from Bank of Montreal.

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Index returns do not reflect transactions costs or the deduction of other fees and expenses and it is not possible to invest directly in an Index. Past performance is not indicative of future results.

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## **US Strategy Snapshot**

## **Focus On Tactical SMID-Cap Opportunities**

**Bottom Line:** Small-to-mid-cap stocks (SMID) have been particularly hard hit amid recent market struggles underperforming their larger-cap counterparts by a significant margin YTD. While we remain neutral across the US stock market cap spectrum, recent trends suggest to us that a tactical opportunity may be presenting itself within the SMID-cap space for active-minded investors. Yes, we understand that the "risk-on" nature of these stocks coupled with elevated uncertainty will likely continue to weigh on performance despite the group's extremely discounted relative valuation and improved earnings growth expectations. But even with this obstacle, we believe select outperformance opportunities can and do exist within this space. Specifically, we believe that combining quality and growth-at-a-reasonable price (GARP) attributes within SMID can be a beneficial approach in the current market environment. Our analysis suggests that not only does this subset of stocks have a long outperformance track record, but they also currently trade at even bigger relative discounted levels and offer better growth expectations compared to the index. In addition, relative performance has started to rebound from a multi-month period of underperformance, which suggests to us that trends may be slowly reverting to historical norms providing an opportune time to consider these stocks.

#### **Main Points:**

- A High Quality and GARP Approach to SMID Has an Attractive Long Term Track Record
  - ✓ This strategy has produced a 9.6% annualized return using a simple CAGR based on monthly price changes compared to 8.1% for the S&P 1000. More important, the strategy has done so with a slightly better risk profile compared to the index.
  - ✓ Outperformance trends have held up in recent years as well with the strategy surpassing the index in each of the past 3, 5 and 10-year holding periods. In fact, these trends have led to a widening price appreciation gap in recent years suggesting that the efficacy of the strategy has improved.
- Current Fundamentals for This Group Appear Attractive
  - ✓ Relative valuation for the strategy has been in a multi-year decline with the latest levels at more than a 10% discount to the historical average.
  - ✓ Earnings growth expectations are more than 20% for each of the next two calendar years, while estimate revision trends have been considerably more positive compared to the index.

BMO Outperform-Rated Stocks That Fit the Theme: EQH, PFGC, SIGI.

### **Implementation Strategies:**

- US Tactical Equity, US Dividend Growth, US Disciplined Value, US SMID portfolios
- Please see US Strategy Portfolios and Investment Strategy Portfolios for recent changes



### **Investment Strategy**

Brian G. Belski

Chief Investment Strategist

brian.belski@bmo.com

Nicholas Roccanova, CFA Head of US Equity Strategy

nicholas.roccanova@bmo.com

(212) 885-4179

(212) 885-4151

Legal Entity: BMO Capital Markets Corp.

US Strategy – S&P 500 Targets

Price Target Model	2025E
DDM	6,800
Fair Value P/E	6,200
Price Target	6,700
EPS Target Model	2025E
Macro Regression	\$270
Bottom-Up Consensus	\$272
Normalized EPS	\$240
EPS Target	\$275
Implied P/E	24.4x

Source: BMO Capital Markets Investment Strategy

US Strategy – Recommended S&P 500 Sector Weightings

Sector	Opinion	Tgt. Wgt.
Communication Services	MW	9%
Consumer Discretionary	OW	11%
Consumer Staples	UW	4.5%
Energy	MW	3.5%
Financials	OW	14.5%
Health Care	UW	9.5%
Industrials	MW	8.5%
Information Technology	OW	33%
Materials	MW	3%
Real Estate	MW	2.5%
Utilities	MW	2%

Source: BMO Capital Markets Investment Strategy

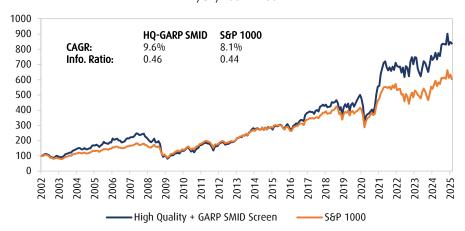
OW: Overweight MW: Market Weight UW: Underweight



## A High Quality and GARP Approach to SMID Has an Attractive Long Term Track Record

## High Quality and GARP SMID Has Been a Successful Long-Term Strategy

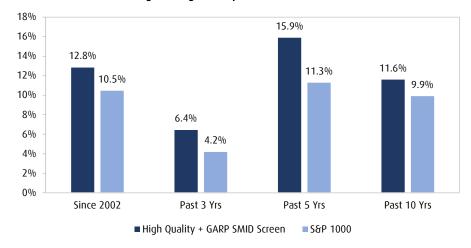
# **Index Price Appreciation** 1/31/2002 = 100



Source: BMO Investment Strategy Group, FactSet.

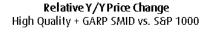
### **Outperformance Trends Have Held Up In Recent Years**

### Average Rolling Monthly 1-Year Price Performance



Source: BMO Investment Strategy Group, FactSet.

## Near Term Rebound Suggesting a Return to Historical Performance Norms





Source: BMO Investment Strategy Group, FactSet.

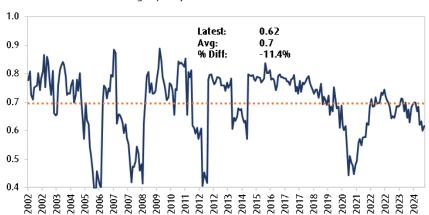
- A high quality and GARP SMID strategy has been a successful long-term investment strategy outperforming the S&P 1000 by a significant margin. Based on our analysis, this strategy has produced a 9.6% annualized return using a simple CAGR based on monthly price changes. This compares to 8.1% for the S&P 1000. More important, this strategy has done so with a slightly better risk profile judging by its higher information ratio or the CAGR divided by the annualized standard deviation of monthly price changes.
- Outperformance trends have held up in recent years as well with the strategy surpassing the index in each of the past 3, 5 and 10-year holding periods. In fact, these trends have led to a widening price appreciation gap in recent years suggesting that the efficacy of the strategy has improved, in our view.
- However, the strategy has had an uncharacteristic stretch of underperformance since late 2023, but very recent trends have rebounded and potentially signals a return to historical norms leaving investors plenty of time to capture the anticipated upside if history is any sort of guide.



## **Current Fundamentals for This Group Appear Attractive**

## High Quality and GARP SMID Trade at a Meaningful Discount

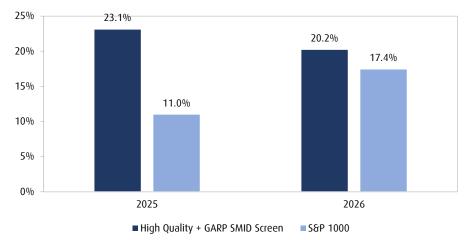
**Relative NTM P/E** High Quality + GARP SMID vs. S&P 1000



Source: BMO Investment Strategy Group, FactSet, IBES.

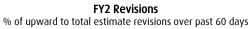
### **Growth Expectations Far Outpace Robust Index Outlook**

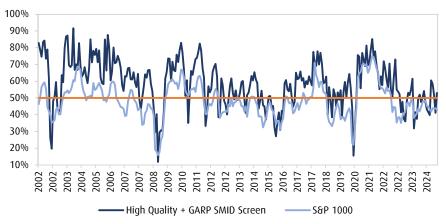
### **EPS Growth Expectations**



Source: BMO Investment Strategy Group, FactSet, IBES.

### **Analysts Have Been More Optimistic for High Quality and GARP SMID EPS**





Source: BMO Investment Strategy Group, FactSet, IBES.

- Relative valuation for high quality GARP SMID has been in a sharp downtrend since the start of this bull market in late 2022 with the latest NTM P/E at a roughly 11% discount compared to the S&P 1000, which we believe makes these stocks even more attractive considering that the index also trades at a significant relative discount compared to large-caps.
- The earnings growth outlook makes the case even more compelling as these stocks are expected to grow EPS more than 20% for the next two calendar years which easily outpaces already strong index expectations.
- Finally, earnings estimate revision trends have run counter to the index levels. While S&P 1000 revisions have been in a subtle downtrend since late 2023, revisions for these stocks, while volatile, have been improving lately with more analysts now increasing than decreasing estimates (i.e., >50% revision ratio compared to 42% for the index).

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## **High Quality and GARP SMID Screen**

<u>Screening Methodology</u>: S&P 1000 stocks that have 5-year EPS and price volatility lower than the index (i.e., quality attributes) along with a NTM P/E lower than the index and NTM EPS growth higher than the index (i.e., GARP attributes).

Ticker	Company	Drico	RMO Dating
AMG	Company Affiliated Managers Croup, Inc.	<b>Price</b> \$172.80	BMO Rating
	Affiliated Managers Group, Inc.		NR
AL ALLY	Air Lease Corporation Class A	\$48.91	NR NR
	Ally Financial Inc	\$37.44	
AUB	Atlantic Union Bankshares Corporation	\$32.34	NR
AESI	Atlas Energy Solutions Inc.	\$18.54	NR
ALV	Autoliv Inc.	\$93.74	NR
AVT	Avnet, Inc.	\$48.80	NR
BHLB	Berkshire Hills Bancorp, Inc.	\$26.66	NR
BRKL	Brookline Bancorp, Inc.	\$11.12	NR
CAB0	Cable One, Inc.	\$264.46	NR
CFFN	Capitol Federal Financial, Inc.	\$5.67	NR
CG	Carlyle Group Inc	\$46.53	NR
CPF	Central Pacific Financial Corp.	\$27.30	NR
CBU	Community Financial System, Inc.	\$58.27	NR
DCOM	Dime Community Bancshares, Inc.	\$28.26	NR
EGBN	Eagle Bancorp, Inc.	\$21.64	NR
EQH	Equitable Holdings, Inc.	\$54.30	OP
EVR	Evercore Inc. Class A	\$217.19	NR
FHI	Federated Hermes, Inc. Class B	\$41.21	NR
FNF	Fidelity National Financial, Inc FNF Group	\$65.27	NR
FAF	First American Financial Corporation	\$65.70	NR
FBNC	First Bancorp	\$41.14	NR
FCFS	FirstCash Holdings, Inc.	\$118.59	NR
FBRT	Franklin BSP Realty Trust, Inc.	\$13.04	NR
ROCK	Gibraltar Industries, Inc.	\$62.99	NR
HFWA	Heritage Financial Corporation	\$24.15	NR
HOPE	Hope Bancorp, Inc.	\$10.61	NR
INDB	Independent Bank Corp.	\$65.18	NR
KBR	KBR, Inc.	\$51.43	NR
KREF	KKR Real Estate Finance Trust, Inc.	\$11.26	NR
NFG	National Fuel Gas Company	\$78.33	NR
NBTB	NBT Bancorp Inc.	\$43.92	NR
ONB	Old National Bancorp	\$21.47	NR
PFGC	Performance Food Group Co	\$76.80	OP
PAHC	Phibro Animal Health Corporation Class A	\$21.51	NR
PNFP	Pinnacle Financial Partners, Inc.	\$110.19	NR
	•		

Ticker	Company	Price	BMO Rating
PB	Prosperity Bancshares, Inc.(R)	\$72.05	NR
PFS	Provident Financial Services, Inc.	\$17.44	NR
SAFT	Safety Insurance Group, Inc.	\$78.33	NR
SANM	Sanmina Corporation	\$78.58	NR
SCHL	Scholastic Corporation	\$18.85	NR
SIGI	Selective Insurance Group, Inc.	\$89.63	OP
SON	Sonoco Products Company	\$46.41	NR
SF	Stifel Financial Corp	\$101.88	NR
TTMI	TTM Technologies, Inc.	\$22.89	NR
VLY	Valley National Bancorp	\$9.11	NR

Source: BMO Capital Markets Investment Strategy. Prices as of 3/25/25. \*Rating Key, according to BMO Capital Markets Equity Research: OP: Outperform, Mkt: Market Perform, Und: Underperform, NR: Not rated by BMO Capital Markets. Some stocks in the table above may be covered by our Canadian affiliate BMO Nesbitt Burns Inc. Click here for disclosures on those stocks: https://research.bmo.com/public/disclosure statements

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#### Analyst's Certification

We, Brian G. Belski and Nicholas Roccanova, hereby certify that the views expressed in this report accurately reflect our personal views about the subject securities or issuers. We also certify that no part of our compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed in this report.

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## **Company Specific Disclosures**

For Important Disclosures on the stocks discussed in this report, please go to https://research.bmo.com/public/disclosure\_statements .

### Distribution of Ratings (March 25, 2025

Rating category	BMO rating	BMOCM US Universe*	BMOCM US IB Clients**	BMOCM US IB Clients***	BMOCM Universe****	BMOCM IB Clients****	StarMine Universe~
Buy	Outperform	54.1 %	23.9 %	62.6 %	59.0 %	70.2 %	57.7%
Hold	Market Perform	42.8 %	16.1 %	33.3 %	39.2 %	28.2 %	37.5%
Sell	Underperform	2.9 %	21.4 %	3.0 %	1.7 %	1.2 %	4.8%

<sup>\*</sup> Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.

~ As of April 1, 2019.

#### Ratings Key (as of October 2016

We use the following ratings system definitions:

OP = Outperform - Forecast to outperform the analyst's coverage universe on a total return basis;

Mkt = Market Perform - Forecast to perform roughly in line with the analyst's coverage universe on a total return basis;

Und = Underperform - Forecast to underperform the analyst's coverage universe on a total return basis;

(S) = Speculative investment;

Spd = Suspended - Coverage and rating suspended until coverage is reinstated;

NR = No Rated - No rating at this time; and

R = Restricted - Dissemination of research is currently restricted.

The total return potential, target price and the associated time horizon is 12 months unless otherwise stated in each report. BMO Capital Markets' seven Top 15 lists guide investors to our best ideas according to different objectives (CDN Large Cap, CDN Small Cap, US Large Cap, US Small Cap, Income, CDN Quant, and US Quant have replaced the Top Pick rating).

### **Prior BMO Capital Markets Rating System**

#### (April 2013 - October 2016)

http://researchglobal.bmocapitalmarkets.com/documents/2013/rating\_key\_2013\_to\_2016.pdf

#### (January 2010 - April 2013)

http://researchglobal.bmocapitalmarkets.com/documents/2013/prior\_rating\_system.pdf

#### Other Important Disclosures

<sup>\*\*</sup> Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage within ratings category.

<sup>\*\*\*</sup> Reflects rating distribution of all companies from which BMO Capital Markets Corp. has received compensation for Investment Banking services as percentage of Investment Banking clients.

<sup>\*\*\*\*</sup> Reflects rating distribution of all companies covered by BMO Capital Markets equity research analysts.

<sup>\*\*\*\*\*</sup> Reflects rating distribution of all companies from which BMO Capital Markets has received compensation for Investment Banking services as percentage of Investment Banking clients.

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## Canadian Strategy Snapshot

## Yes, Facts Are Facts – Canada Is Outperforming

#### **Bottom Line**

Despite extreme levels of pessimism, fear, and elevated rhetoric to say the least, the S&P/TSX has climbed the proverbial wall of worry and is now up 2.3% year to date, outperforming the S&P 500, which is down 1.9% as of March 24, 2025. As we cue our broken record, we believe Canada's strong relative value position, returning equity flows, and overall broadening of US equity performance are all helping Canada outperform its neighbour to the south - period. From our perspective, none of these core drivers have changed. Canada remains a strong relative value play that can and will continue to converge with the US. In fact, we believe the value proposition that Canadian stocks offer will continue to act as a strong buffer during down days, thereby limiting the downside of the TSX relative to the US. Furthermore, our models are depicting a sharp reversal in net foreign equity flows into Canada over the last six months, with 12-month trailing net equity flows turning positive for the first time since 2022. Overall, our view on Canada remains resolute. Canadian equities remain well-positioned for normalization and will likely continue to outperform as North American equity performance broadens out, valuations normalize, and earnings growth trends stabilize.

### **Highlights:**

- Canada's Strong Relative Value Position Has Created a Downside Performance Buffer
  - ✓ As we have been saying for some time, Canadian equities' attractive relative value position creates downside protection, being a major factor for Canada's recent outperformance. We continue to expect this valuation spread versus the US to narrow as the TSX earnings recovery continues.
- Foreign Flows Into Canada Have Clearly Rebounded, Adding Continued Support for Canadian Equities
  - On a one-year sum basis, equity flows into Canada have turned sharply positive since the fourth quarter of 2024. This has aligned with the sharp improvement in Canadian equity relative performance versus the US.
- The S&P 500 Has Experienced More Corrections Over the Last Decade Than the S&P/TSX
  - There has been no Canadian correction or bear market that wasn't also a US correction or bear market over the last decade, but there have been three US corrections that did not result in a Canadian correction.

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## **Implementation Strategies:**

- Some High-Quality Canadian Brands That Fit the Theme: SHOP, WCN, ATD, ATZ, RY, TD, MFC, BN
- North American Dividend Growth Portfolio; Canadian Large Cap PLUS Portfolio; US Equity PLUS Portfolio+ Anything but the Big 3 Portfolio; Canadian Small Cap Portfolio



### **Investment Strategy**

Brian G. Belski brian.belski@bmo.com Chief Investment Strategist

(416) 359-5761

**Ryan Bohren, CFA**\* Head of Canadian Equity Strategy

ryan.bohren@bmo.com

(416) 359-4993 Investment Strategy Associate

Dillon Suresh, CFA\* dillon.suresh@bmo.com

(416) 728-5108

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#### CDN Strategy - S&P/TSX Targets

S&P/TSX Price Target	
2025 Calendar Year End	28,500
S&P/TSX EPS Target	

Source: BMO Capital Markets Investment Strategy.

#### CDN Strategy - Recommended S&P/TSX Sector Weightings

Weightings		
Sector	Opinion	Tgt. Wgt.
Communication Services	MW	3.0%
Consumer Discretionary	OW	4.5%
Consumer Staples	UW	2.5%
Energy	MW	17.0%
Financials	OW	33.5%
Health Care	UW	0.0%
Industrials	MW	12.5%
Information Technology	OW	9.5%
Materials	MW	12.0%
Real Estate	OW	3.0%
Utilities	UW	2.5%

Source: BMO Capital Markets Investment Strategy.

OW: Overweight MW: Market Weight **UW: Underweight** 

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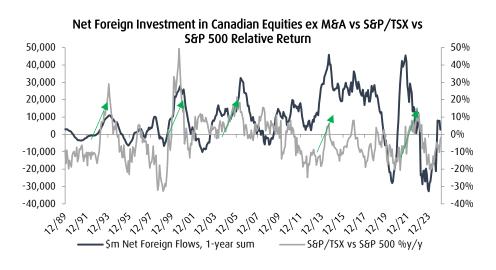
## TSX Outperforms on Improving Flows and Relative Value

## TSX Outperforming in Both Local and USD Year to Date

	%YTD (local)	%YTD (USD)
Canada S&P/TSX Composite	2.33%	2.96%
S&P 500	-1.94%	-1.94%
NASDAQ Composite Index	-5.81%	-5.81%
S&P 500 Equal Weighted	0.42%	0.42%

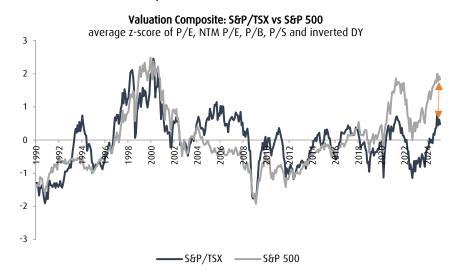
Source: BMO Capital Markets Investment Strategy Group, FactSet, Compustat, IBES.

### Rebounding Equity Flows Remain Key Tailwind for Canadian Equities



Source: BMO Capital Markets Investment Strategy Group, FactSet, Compustat, IBES.

## TSX Relative Value Position Helps Limits Downside Risk



Source: BMO Capital Markets Investment Strategy Group, FactSet, Compustat, IBES.

### The SPX Has Experienced More Market Corrections Than the TSX Over the Last Decade

#### Canadian and US Correction History Over Last Decade

SPX Start	SPX End	SPX % Decline	TSX %Decline	
5/21/2015	8/25/2015	-12.4%	-13.5%	
11/3/2015	2/11/2016	-13.3%	-11.8%	
1/26/2018	2/8/2018	-10.2%	-7.2%	US Correction Only
9/20/2018	12/24/2018	-19.8%	-15.0%	
2/19/2020	3/23/2020	-33.9%	-37.4%	
1/3/2022	10/12/2022	-25.4%	-14.2%	
7/31/2023	10/27/2023	-10.3%	-9.2%	US Correction Only
2/19/2025	3/13/2025	-10.1%	-5.6%	US Correction Only

Source: BMO Capital Markets Investment Strategy Group, FactSet, Compustat, IBES.



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Buy	Outperform	54.1 %	23.9 %	62.6 %	59.0 %	70.0 %	57.7%
Hold	Market Perform	42.8 %	16.1 %	33.3 %	39.2 %	28.3 %	37.5%
Sell	Underperform	2.9 %	21.4 %	3.0 %	1.7 %	1.2 %	4.8%

<sup>\*</sup> Reflects rating distribution of all companies covered by BMO Capital Markets Corp. equity research analysts.

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## **BMO Investment Strategy Group**

Brian G. Belski
Chief Investment Strategist
US, Canadian & Portfolio Strategy
212.885.4151
416.359.5761
brian.belski@bmo.com

Nick Roccanova, CFA

Head of US Equity Strategy
US & Portfolio Strategy
212.885.4179
nicholas.roccanova@bmo.com

Ryan Bohren, CFA

Head of Canadian Equity Strategy
Canadian & Portfolio Strategy
416.359.4993
ryan.bohren@bmo.com

Brian, Chief Investment Strategist and leader of the Investment Strategy Group, provides strategic investment and portfolio management advice to both institutional and private clients. Brian's group produces several investment strategy publications on a regular basis, with particular focus on both the U.S. and Canadian equity markets.

In his more than 30 years in the investment industry, Brian has held various senior strategy and research roles, including positions at Oppenheimer & Company, Merrill Lynch, and Piper Jaffray.

Brian is frequently quoted in the financial press, including regular appearances on CNBC, Bloomberg, and BNN, and is renowned for his accuracy as a strategist. Brian holds a B.Sc. degree from St. Cloud State University and splits his time between the BMO offices in New York and Toronto.

Nick is the Head of US Equity Strategy and is responsible for all facets of developing and providing research and analysis within the Investment Strategy Group. His analysis focuses on traditional macroeconomic and fundamental methods, but he has also developed expertise in econometric and quantitative modeling.

In his more than 20 years in the investment industry, Nick has held various senior research roles, including positions at Merrill Lynch and Oppenheimer & Company. He has been a Senior Investment Strategist advising institutional and private clients since 2004. Nick holds B.S. and MBA degrees from St. John's University and is a CFA charterholder.

Ryan is the Canadian Investment Strategist, provides strategic and analytical support within the Investment Strategy Group, with a focus on Canadian equity markets.

Ryan has over 15 years of investment industry experience, including various research roles at TD Securities, Connor Clark and Lunn Investment Management and Merrill Lynch. He is a CFA charterholder and has a master's in financial economics from the University of Toronto.



Sooyun Hong

Portfolio & Thematic Strategist

US & Portfolio Strategy

212.883.5117

sooyun.hong@bmo.com

Lexi Wang, CFA *Quantitative Analyst* US & Portfolio Strategy 347.906.1015 lexi.wang@bmo.com

Dillon Suresh
Investment Strategy Associate
Canadian & Portfolio Strategy
416.728.5108
dillon.suresh@bmo.com

Sooyun is US & Portfolio Strategy Analyst and provides technical and financial analysis of individual securities and industry groups to support portfolio composition and positions. She also focuses on developing thematic research relevant to current events and strategic investment ideas pertaining to overall sector recommendations by the Investment Strategy Group.

Prior to joining BMO, Sooyun spent over 13 years in investment banking at BNP Paribas and DVB Bank in New York. She started her career in equity research at KGI Securities. Sooyun has an MBA from NYU's Stern School of Business and BA from Ewha Womans University in Seoul, Korea.

Lexi is a Quantitative Analyst and conducts in-depth research into quant equity strategies within the Investment Strategy Group. Her research focuses on factor investing and alpha generations. She has worked with various alternative data, including ESG scores, unstructured textual data and sentiment data, etc.

Lexi has 6 years of experience in quantitative equity research. She previously worked at McKinley Capital Management. She is a CFA charter holder and has a master's in quantitative and computational finance from Georgia Institute of Technology.

Dillon is an Investment Strategy Associate and provides strategic and analytical support within the Investment Strategy Group, with a focus on Canadian equity markets.

Dillon has two years of experience working in the investment consulting industry at Willis Towers Watson, where he advised institutional clients on portfolio construction and asset allocation. He holds a BBA from the University of Toronto.