# Helping you get more out of your investments.

10-Year Anniversary

Investment solutions designed to help you reach your financial goals.

BMO Global Asset Management

BMO ETF Portfolios can **help take care of your money.**

# Getting more out of your investments

## Invest early, and invest often

The early bird gets the worm. Investing early means a greater potential return on your investment. Your investments have more time to grow and also benefit from compounded returns. Investing often means developing a disciplined investing plan which will translate into better spending habits due to a continued focus on your budget.

## Don't put all your eggs in one basket

Asset allocation can reduce risk by selecting a basket of stocks and bonds for your portfolio which will help create a diversified portfolio. Enhanced diversification can be accomplished by using ETFs to gain market exposure instead of choosing individual companies. ETFs can invest in a diversified basket of stocks and typically track an index.

## Stay Invested

Take a long term approach to investing. This can be easier said then done when markets move up and down and investors think they can time the market. It is important to understand that markets historically recover and that staying invested is the best way to mitigate the risk of not meeting your investment goals.

## Invest appropriately

Invest according to your risk tolerance.  Risk tolerance can be based on a number of factors including but not limited to age, experience, and net worth. By finding the right risk level for your investments you can ensure you will meet your financial goals. In addition, you are more likely to stay invested if you are comfortable with your investment allocations.

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BMO ETF Portfolios are structured with the investor in mind. They are innovative solutions utilizing ETFs to provide you with efficient risk differentiated portfolios to help you create and manage your long term wealth. They are easy to use and designed so you can get more out of your investments.

We continuously monitor each portfolio and rebalance it automatically should market movements take its asset mix too far away from its target mix. BMO Global Asset Management (BMO GAM) takes care of a lot of the functions investors find time consuming or overwhelming. This simplifies investing and gives you peace of mind knowing your investments are with a trusted partner.

# Why ETF based mutual funds make sense

BMO GAM provides clients the opportunity to benefit from active fund management with passive ETF solutions to create innovative portfolios that meet the needs of every investor. ETFs provide efficient access to markets and asset classes as well as diversification at a low cost.

> ETFs are extremely efficient tools that provide great flexibility to our Multi-Asset Solutions Team in quickly and effectively positioning our portfolios with the exposures that we target. ETFs, for example, allow us to get ahead of anticipated trends in the global economy and capital markets across our six risk targeted ETF Portfolios.

# Paying less fees can really add up

In this example, a client invested in portfolio A pays 0.5% less per year in management fees than the client invested in portfolio B. On an initial $100,000 investment that grows at 6% annually for 30 years, the client invested in portfolio A saves more than $75,000.


For illustrative purposes only. The results shown are simulated, not actual results.

### *Assumptions:

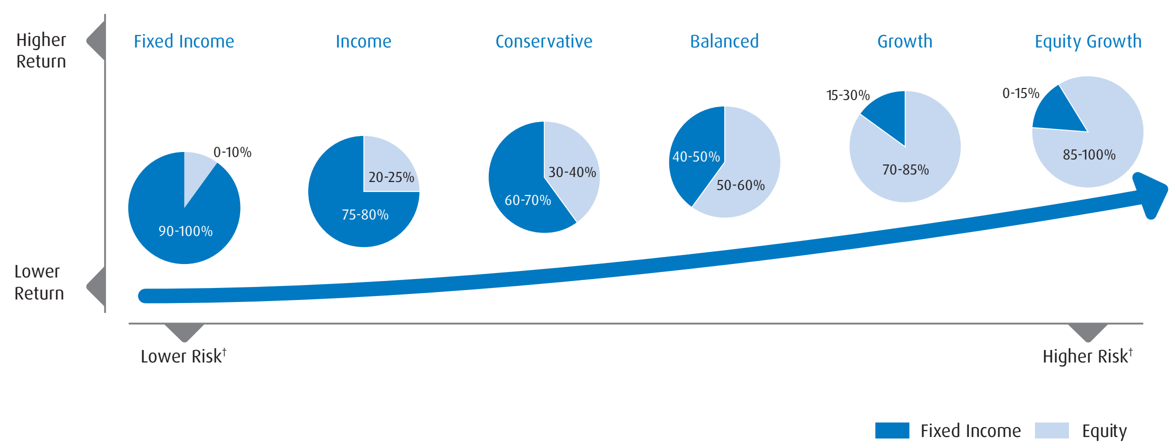
- Two portfolios with an initial investment of $100,000 each
- Portfolios are held for 30 years
- Annual rate of return is 6% with no distributions
- Portfolio A pays 0.5% less in fees each year

# Key features & benefits of BMO ETF Portfolios

## An all-in-one investment solution

BMO Global Asset Management builds diversified portfolios using BMO's ETFs from around the world to produce returns that meet a given level of risk while seeking to avoid the lows of volatile markets. Investors can select a portfolio based on their individual investment goals and objectives. BMO ETF Portfolios use ETFs to more efficiently access the market.

### Target asset allocation




## Key benefits

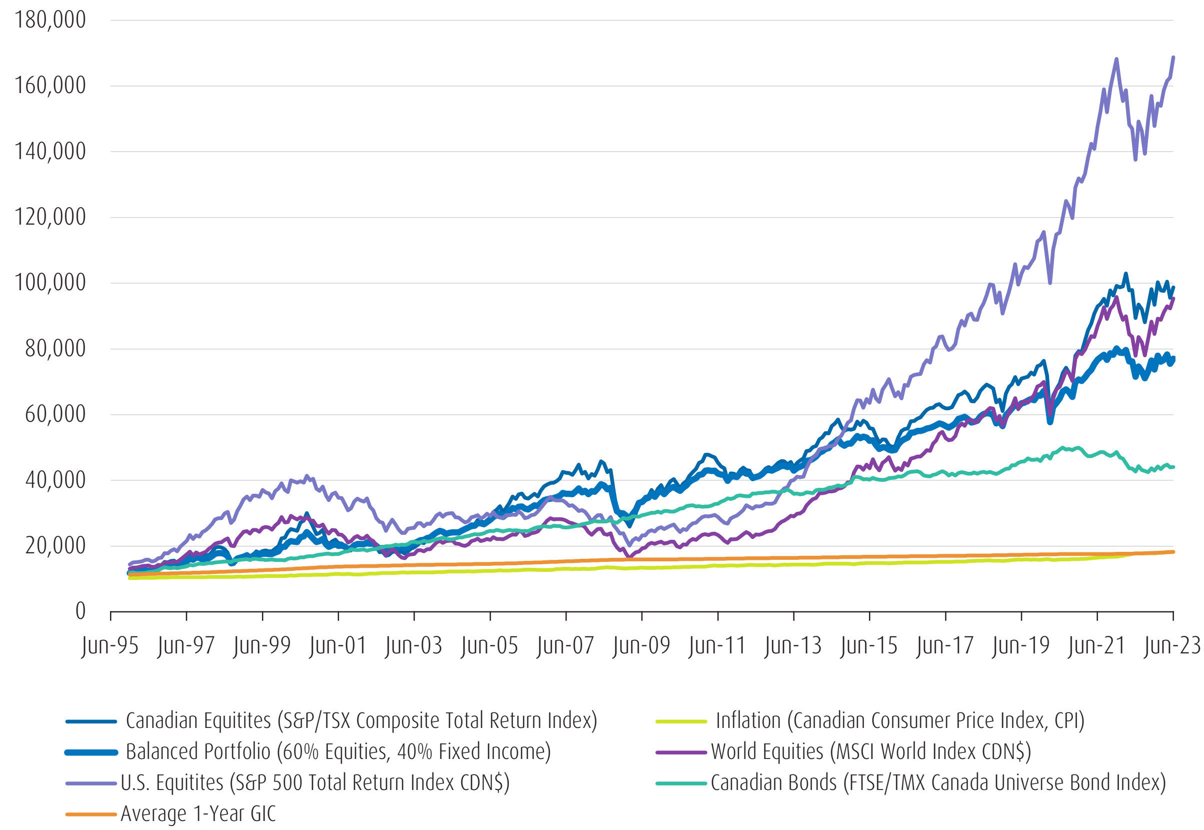
- Low cost, actively managed portfolios geared towards generating positive returns
- All-in-one solution engineered for precise asset class exposure, utilizing the full range of BMO ETFs
- Innovative ETFs in a structure allowing financial planning tools like regular contributions and withdrawals (PACs, AWDs)
- Proven track record of performance with comprehensive risk mitigation

†Risk is defined as the uncertainty of a return and the potential for capital loss in your investment.

# Long-term asset returns and risks differ

History has shown that over the long-term, equity investments outperform fixed income investments. What the chart below shows, however, is that there can be a significant amount of difference in return and risk among asset classes. This means that if you have too large a weight to equities, the value of your investments could fluctuate. If you do not invest in enough equities, your returns could be too low to meet your investment goals.

**Growth of $10,000 investment**



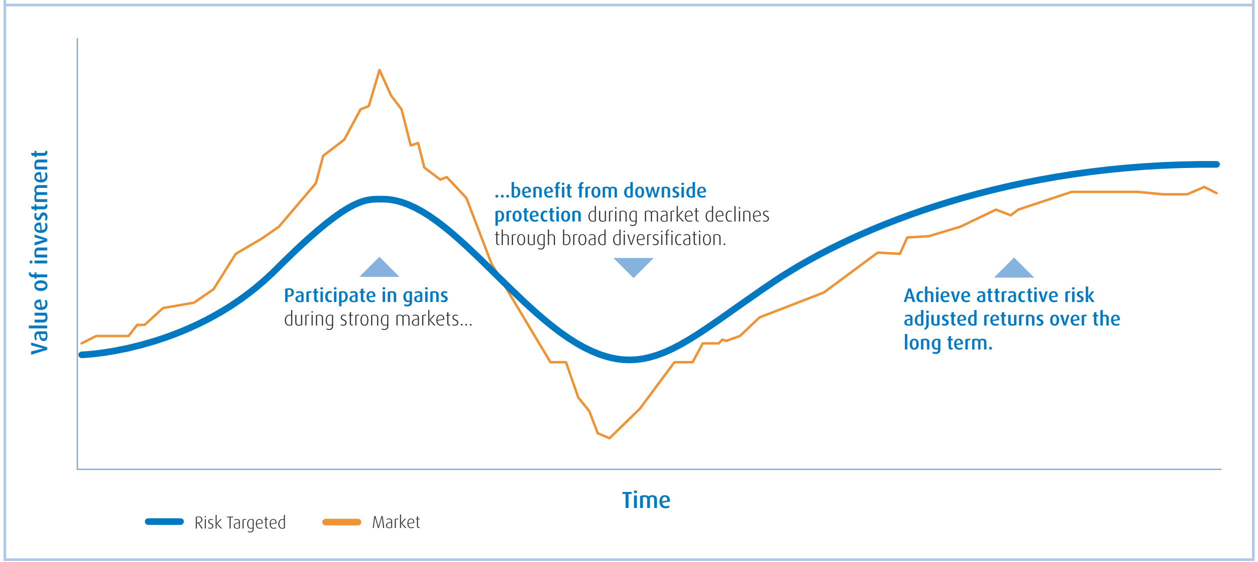

Source: Morningstar. Data as at June 30, 2023.

By regularly monitoring holdings and rebalancing to maintain the target asset range, the portfolios are automatically updated to account for market movements. Using a research based approach, the BMO ETF Portfolios maintain a long-term strategic asset allocation while utilizing regular rebalancing.

# Portfolios designed to manage your investment risks

BMO ETF Portfolios are core investments that aim to deliver the highest potential returns based on your risk profile. BMO GAM uses leading edge quantitative and qualitative techniques to carefully manage the risk of each BMO ETF Portfolio to offer participation when markets are moving higher and downside protection when markets are in decline.

**Full market cycle performance**




Our portfolio manager has the expertise and resources to build well diversified portfolios that aim to avoid the lows of volatile markets to produce smoother returns.

## Risk differentiated portfolios

We believe competitive portfolios are created by effectively understanding the risk / reward relationship among various asset classes.

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BMO ETF Portfolios are risk differentiated portfolios that seek to generate the highest possible returns for a given level of risk.

By monitoring risk at the asset level, each portfolio is constructed based on expected returns and risk of the individual underlying holdings.

## Let’s connect

**Speak to your BMO Investment Professional for more information about BMO ETF Portfolios.**

BMO Global Asset Management